



JEROME E. HORTON
Member, California State Board of Equalization

California Business INTERNATIONAL and DOMESTIC TRADE CONFERENCE

CO-HOSTED BY



Los Angeles Regional Export Council



Port of Los Angeles Trade Connect

FEATURED SPEAKERS



*Office of Mayor
Eric Garcetti*
City of Los Angeles



Jane Skeeter
CEO and Founder,
UltraGlas, Inc.



Tina Shih
Consul and Trade
Commissioner,
Consulate General of
Canada in Los Angeles



Caroline Brown
Director, Global Trade &
Supply Chain Solutions,
Bank of America Merrill
Lynch



Jorge Tagle
Consul General of Chile
in Los Angeles



Richard Swanson
Director, Pacific South
Network – Hawaii, Central
and Southern California,
Nevada, U.S. Commercial
Service, U.S. Department
of Commerce



Liliana Cino
Consul General of Peru
in Los Angeles



Jim MacLellan
Director of Trade
Development,
Port of Los Angeles



Brian Peck
Deputy Director,
International Affairs and
Business Development,
Governor's Office of
Business and Economic
Development (Go-BIZ)



Ilse Metchek
President,
California Fashion
Association



LOCATION

American Jewish University
Gindi Auditorium
15600 Mulholland Drive
Bel Air, CA 90077

DATE AND TIME

January 20, 2017
9:00 a.m. to 3:30 p.m.
(Check-in begins at 8:00 a.m.)
NO COST TO ATTEND

PARKING

Free LIMITED Parking on
Lots 1, 2, 3, 4 (CARPOOLING IS
HIGHLY RECOMMENDED)

Additional all-day free parking
(with shuttle service):
Skirball Cultural Center
2701 N. Sepulveda Blvd.
Los Angeles, CA 90049

Space is limited. Early
registration is recommended.
bit.ly/internationaltrade2017
(This link will re-direct you to Port of LA's website)
1-888-847-9652

VALUABLE TOPICS

- Business Tax Essentials
- Developing an Export Business Plan
- Market Entry Strategies
- Finding Reputable International Buyers
- Finding Overseas Buyers: International Partner Search
- Getting Paid: Trade Finance and Insurance
- Arranging Documentations and Logistics
- Legal Do's and Don'ts of an International Sale
- Financing and Maximizing Your Export Growth with Credits
- Export Regulations
- Role of Free-Trade Agreements
- Protecting Intellectual Property: Trademarks and Copyright

PARTICIPATING ORGANIZATIONS

- Africa-USA International Chamber of Commerce
- Alhambra Chamber of Commerce
- Azusa Chamber of Commerce
- Beverly Hills Chamber of Commerce
- California Black Chamber of Commerce
- California Small Business Association
- Camarillo Chamber of Commerce
- Catalina Island Chamber of Commerce
- Compton Chamber of Commerce
- Consulate General of Canada in Los Angeles
- Consulate General of Chile in Los Angeles
- Consulate General of the People's Republic of China in Los Angeles
- Consulate General of Peru in Los Angeles
- Crenshaw Chamber of Commerce
- Duarte Chamber of Commerce
- El Monte/South El Monte Chamber of Commerce
- Encino Chamber of Commerce
- Gardena Valley Chamber of Commerce
- Glendora Chamber of Commerce
- Greater Los Angeles African American Chamber of Commerce
- Greater San Fernando Valley Chamber of Commerce
- Hawthorne Chamber of Commerce
- Japanese Chamber of Commerce of Southern California
- Los Angeles Area Chamber of Commerce
- Montebello Chamber of Commerce
- Northridge Chamber of Commerce
- Norwalk Chamber of Commerce
- Regional Hispanic Chamber of Commerce
- Santa Paula Chamber of Commerce
- Palos Verdes Peninsula Chamber of Commerce
- Valley Industry and Commerce Association
- West Hollywood Chamber of Commerce

California Business **INTERNATIONAL and DOMESTIC TRADE CONFERENCE**



The location is accessible to people with disabilities. If you require special assistance, please call 1-888-847-9652.

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