País Invitado:





### July 19th to 22nd

Lima Convention Center – LCC Av. El Comercio S/N San Borja







#### **ORGANIZING COMMITTEE**











APPCACAO Asociación Peruana de Productores de Cacao











# GENERAL INFORMATION

The **IX Peru Cacao & Chocolate Show** will be at the Convention Center in Lima from the 19<sup>th</sup> to the 22<sup>nd</sup> of July, 2018.





## **BACKGROUND:**

Since 2010, organizations of producers, manufacturers, entrepreneurs and exporters of cacao and derivatives look forward to raising the quality, productivity and exportable supply of Peruvian cacao and positioning it in national and international markets, with the support of the Public, Private and International Cooperation at the "Cacao and Chocolate Show".





## PURPOSE

The Show seeks to introduce different national and international economic agents of the cacao production chain, to manage knowledge, exchange information, establish contact networks and promote the commercial activity of cacao and derivatives in the national and international market.





## **PROJECTIONS 2018**

- ✓ More than **150** exhibitors
- ✓ Representatives for more than 2,500 cacao and chocolate producers.
- $\checkmark$  More than 250 business appointments.
- $\checkmark$  More than 15 participating countries.





#### **PROJECTED ATTENDANCE:**

Attendance for 2016 **8,697 visitors** 

Attendance for 2017 **14,234 visitors** 

PROJECTION: Attendance for 2018 20,000 visitors





## **OBJECTIVES**

- To add more value to Peruvian cacao as an original product, with wide genetic diversity, of the Peruvian Amazon, promoting the internal consumption of Chocolate.
- Bring the **cacao and chocolate culture** closer, informing the general public about its **benefits**.
- Promote the integration and internationalization of organizations of Peruvian producers and companies.
- Contribute to economic, technological and social development at the national level.

□ Pavillion for Peruvian CACAO AND CHOCOLATE.

□ Pavillion of Competitiveness: Suppliers, Machinery, and Institutions.

**Guest County Zone.** 

□ International Zone (producers and chocolatiers).

□ 1st Floor Auditorium: Tasting, Complementary Activities, Projection Room, etc.

**General States and Forum Auditorium** 



Chocolate Peak 2018

#### FLOOR PLAN (150 stands)



### **GENERAL ACTIVITIES**

## In the **IX Peru Cacao and Chocolate Show 2018** there will be a diverse set of activities such as:

- o Exhibition Hall
- o Chocolate cacao Chain: Factory
- Business Conferences
- Fashion Show with Chocolate Dresses
- o Choco Kids
- o Choco Demo
- Thematic Forest
- Commented Tasting
- o IV Peruvian National Chocolate Contest
- Lectures
- XII National cacao Contest
- Short film Contest "CHOCO CORTOS"
- Cultural presentations of dance and music in the main stage foyer.





#### **Exhibition Hall**

- Cacao and chocolate exhibition pavilion (National and International).
- Pavilion of Competitiveness, Machinery, suppliers and institutions.





#### FACTORY OF CACAO TO CHOCOLATE

Implementation of equipment and cacao processing to chocolate.





#### **BUSINESS CONFERENCES**

- Exhibitors can meet with potential buyers, exporters, invited investors, generating business and strategic relationships in the medium and long term.
- Business appointments will have a national and international scope.







### **FASHION SHOW**

Parade of elaborate chocolate outfits: "POLLERAS ANDINAS"
\* A walkway platform will be installed. Display of the costumes in the Foyer.







Instill in children the consumption of good chocolate as a source of nutrition, teaching them in a fun way to recognize this food and its biodiversity.





### **CHOCO DEMO**

Classes for the preparation of chocolate-based products, offered by national experts and international guests.







#### **THEMATIC FOREST**



Farmers showing the cultivation of cacao, in a forest environment, generating interaction between the consumer and the producer.



#### **IV PERUVIAN CHOCOLATE CONTEST**

Award or gold medal only to the first positions of each category.





#### **LECTURES**

 Lectures given by national and international experts on topics such as: market and projections, trends, global cacao industry and its derivatives, quality and competitiveness, associativity and financing.





#### XII NATIONAL COMPETITION OF PERUVIAN CACAO

Special award: The "Golden Cacao"





#### **SHORT FILMS COMPETITION**

Theme: Chocolate





#### **CULTURAL PRESENTATIONS**

Presentation of typical dances and music from the different cacao regions of Peru.





#### PUBLICITY



- Press: Dissemination in various national and foreign media.
- Advertising: Media Marketing Plan (TV, Social Networks, Radio, Diaries, Advertising Panels, Tricivallas, flyer, mailling, Google Adwords.
- Strategic alliances with the principals, Clubs, Banks, credit cards, supermarkets, schools, etc.
- El Comercio Subscriber Club



#### **GENERAL PRODUCTION:**





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